Subject: Notification: Amazon Business Discussion @ Thu Nov 29, 2018 9am - 11am (EST)

(jeffrey.koses@gsa.gov)

Date: Thu, 29 Nov 2018 13:49:48 +0000

From: Google Calendar < calendar-notification@google.com>

To: Jeffrey Koses - M1V <jeffrey.koses@gsa.gov>
Message-ID: <0000000000000079318057bcdf490@google.com>

MD5: 1bb15a9e112cd1a29c8a792c074ce39e

more details »

Amazon Business Discussion

Upon arrivaò pòease have security caò

Keil Todd: (b) (6)
Stephanie Fulz: (b) (6)
Yolanda Sullivan: (b) (6)

Phone: (b) (6)
Leader Code: (b) (6)

When Where Calendar Who Thu Nov 29, 2018 9am – 11am Eastern Time - New York Room 6324 (1800 F Street, NW, Washington DC) (map) jeffrey.koses@gsa.gov

OMOX	laura.stanton@gsa.gov- organizer
OMOX	yolanda.sullivan@gsa.gov- creator
ONDX	dominic.lackey@gsa.gov
ONDX	amazon.com
ONDX	judith.zawatsky@gsa.gov
ONDX	keil.todd@gsa.gov
ONDX	(b) (4), (b) (6) amazon.com
ONDX	mark.lee@gsa.gov
ONDX	(b) (4), (b) (6) amazon.com
ONDX	sara.schulz@gsa.gov
ONDX	michael.sheckels@gsa.gov
ONDX	jeffrey.koses@gsa.gov
OMEX	margaret.podgwaite@gsa.g
	ov
ONDX	stephanie.fultz@gsa.gov
OMDX	bruce.spainhour@gsa.gov
ONDX	(b) (4), (b) (6) amazon.com
ONDX	(b) (4). (b) (6) amazon.com
ONDX	mathew_cblum@omb.eo
CALLEY.	p.gov
ONDX	sarah.duncan@gsa.gov
OMDX	joanie.woolen@gsa.gov-
OMEX	winnard@gsa.gov
OMOX	pamela.roller@gsa.gov-

Going (jeffrey.koses@gsa.gov)? Yes - Maybe - No more options »

Invitation from Googœ Caœndar

You are receiving this email at the account jeffrey.koses@gsa.gov because you are subscribed for notifications on calendar jeffrey.koses@gsa.gov.

To stop receiving these emails, please log in to https://www.google.com/calendar/ and change your notification settings for this calendar.

Forwarding this invitation could allow any recipient to modify your RSVP response. <u>Learn More</u>.

Subject: Re: Hi

Date: Thu, 7 Jun 2018 23:28:16 +0000

To: '(b) (6), (b) (4) < (b) (6), (b) (4) amazon.com>
Jeffrey Koses - M1V < jeffrey.koses@gsa.gov>

Message-ID: <9CE0686B-D2C1-447F-8344-7E610EEE42C7@amazon.com>

MD5: 2d6ba15294cb239a515a334fe79ecf58

Hey Jeff,

Flagging an amendment over in the Senate from Senator Duckworth on 846, have you all seen that

one?

On May 16, 2018, at 12:41 PM, Jeffrey Koses - M1V < jeffrey.koses@gsa.gov > wrote:

(b) (6), (b) (4) - thanks

Jeffrey A. Koses Senior Procurement Executive U.S. General Services Administration 703.605.5535

On Wed, May 16, 2018 at 12:31 PM, (b) (6), (b) (4) < (b) (6), (b) (4) amazon.com > wrote:

Hi Jeff,

Thanks, and sure, I can give you a call around 2, best number to reach you at then?

From: Jeffrey Koses - M1V [mailto:jeffrey.koses@gsa.gov]

Sent: Wednesday, May 16, 2018 12:23 PM
To: (b) (6), (b) (4) < (b) (6), (b) (4) amazon.com>

Subject: Hi

(b) (6), (b) (4)

Jeff Post shared your note ----

he's actually off on detail these days.

Happy to talk if you like ---

I'm open at 2:00 today or tomorrow between 12 and 2.

Let me know,

Thanks

Jeffrey A. Koses

Senior Procurement Executive

U.S. General Services Administration

703.605.5535

Subject:

Date: Wed, 16 May 2018 12:23:10 -0400

From: Jeffrey Koses - M1V <jeffrey.koses@gsa.gov>

To: (b) (6). (b) (4) amazon.com

Message-ID: <CAG2Npg1w91G8YvDuVKp-k9UN+qwf951iOd5Y6e-w0wAABNCXpg@mail.gmail.com>

00a3e8d2df10a2ab3edb1cf6d9909ba7



Jeff Post shared your note ---he's actually off on detail these days.

Happy to talk if you like ---

I'm open at 2:00 today or tomorrow between 12 and 2.

Let me know,

Thanks

Jeffrey A. Koses **Senior Procurement Executive** U.S. General Services Administration 703.605.5535

Subject: Re: catch up?

Date: Wed, 16 May 2018 12:47:11 -0400
From: Jeff Post - S < jeffrey.post@gsa.gov>

To: (b) (6), (b) (4) (b) (6), (b) (4) amazon.com>, Jeffrey Koses - M1V

<jeffrey.koses@gsa.gov>

Cc: Christopher Averill - OCIA <christopher.averill@gsa.gov>

Message-ID: <CAK9jB5NnOJ3+Ls29xcmEgQu_PLGQFsXSjDvfWZ0nyxGF75uq8Q@mail.gmail.com>

MD5: 5ba4ef69a7bc00e0a47427a72fef4079

Hey (b) (6), (b) (4)

Glad to see your doing well. I'm actually working out of Treasury today (on a part of the time detail there), but Jeff Koses is able to reach out today (copied).

Thanks,

Jeff

Hi Jeff,

This is actually the artist formerly known as [6] (6) (6) (6) (7) of OFCIO TMF pilot project fame/infamy. Got married last fall after moving over to Amazon, and picked up a new identity. © I'm working on procurement-related issues here, including the e-commerce provision. Do you have a few minutes to talk this morning? Wanted to flag something on that for you just in case it wasn't on the radar screen. You can reach me at 202-431-3776 for the next half hour or so, otherwise let me know if there is a better time to connect. Hope all is well,



--

Jeffrey Post

Deputy Associate Administrator
Office of Congressional and Intergovernmental Affairs
U.S. General Services Administration
(t) (202) 969-7250
(m) (202) (b) (6), (b) (4)

Subject: Notification: 846 and Amazon Business @ Fri Apr 20, 2018 2:30pm - 3:30pm (EDT)

(jeffrey.koses@gsa.gov)

Date: Fri, 20 Apr 2018 18:20:03 +0000

From: Google Calendar < calendar-notification@google.com>

To: Jeffrey Koses - M1V <jeffrey.koses@gsa.gov>
Message-ID: <0000000000000039bca056a4bbc3a@google.com>

MD5: e90a60836720485f8954fb2b7c7344ae

more details »

846 and Amazon Business

Phone: (b) (6)
Leader Code: (b) (6)

Where Room 6213 (<u>map</u>)

Calendai Who

omox à aura.stanton@gsa.gov

organi

Fri Apr 20, 2018 2:30pm – 3:30pm Eastern Time

jeffrey.koses@gsa.gov

owox yoʻcanda.suʻooʻvan@gsa.go

V - creator

 OMEX
 jeffrey.koses@gsa.gov

 OMEX
 mark.œe@gsa.gov

 OMEX
 amy.direda@gsa.gov

 OMEX
 nichoœas.west@gsa.gov

 OMEX
 (b) (6), (b) (4)

 manruba.uddowœa@gsa.g

OMEX

 OMEX
 (b) (6), (b) (4) amazon.com

 OMEX
 keiotodd@gsa.gov

 OMEX
 (b) (4), (b) (6) amazon.com

 OMEX
 Joanie.woo@n@gsa.gov

ontionaò

(b) (6), (b) (4) winnard@gsa.g

OV - optiona

www. kathòeen.j.òemming.civ@

maiòmiò optionaò

owox carodina.t.fineman.civ@m

aiòmiò optionaò

Going? Yes - Maybe - No more options »

Invitation from Googœ Caœndar

You are receiving this email at the account jeffrey.koses@gsa.gov because you are subscribed for notifications on calendar jeffrey.koses@gsa.gov.

To stop receiving these emails, please log in to https://www.google.com/calendar/ and change your notification settings for this calendar.

Forwarding this invitation could allow any recipient to modify your RSVP response. $\underline{\text{Learn More}}.$

Subject: Pate: Re: AWS meeting Wed, 27 Feb 2019 17:14:15 -0500 Laura Stanton - QT3 < laura.stanton@gsa.gov> To: '(b) (6), (b) (4) <(b) (6), (b) (4) amazon.com>

Message-ID: <CALgG=hsqPQ3Ai4tu=JGs_LSdbwYaUwCJyugMRE2LMpE+WDiYLQ@mail.gmail.com> 6f2ef6c913a49c9f138f1c0c7aaa7440 MD5: Thank you for making the time. It was a good conversation and I look forward to future engagements. Best, Laura Laura J. Stanton Deputy Assistant Commissioner for Category Management Office of Information Technology Category (ITC) FederaòAcquisition Service (FAS) U.S. GeneraòServices Administration (GSA)

(b) (6)



On Wed, Feb 27, 2019 at 9:16 AM (b) (6), (b) (4) < (b) (6), (b) (4) amazon.com wrote:

Thank you for hosting us yesterday. We enjoyed meeting and discussing ways to help the agencies modernize and better deliver on their missions. Our team is following up with your team, and we look forward to additional conversations.

Very Respectfully



Sent from my iPhone

 Subject:
 RE: Cloud Discussion (w/ AWS)

 Date:
 Tue, 26 Feb 2019 00:38:26 +0000

From: '(b) (6), (b) (4) <(b) (6), (b) (4) amazon.com>

To: "john.radziszewski@gsa.gov" < john.radziszewski@gsa.gov>

Cc: (b) (6), (b) (4) (b) (6), (b) (4) amazon.com>, "keith.nakasone@gsa.gov"

"william.zielinski@gsa.gov" <william.zielinski@gsa.gov>, "laura.stanton@gsa.gov"

<laura.stanton@gsa.gov>

Message-ID: <2470c9c911aa4db387eb7763c63995ce@EX13D02UEE002.ant.amazon.com>

MD5: 00f4d846e2e896d35eca11e62ef77dbb

Thanks for the update John.

We will plan to see you at the visitors areas by 8:45 tomorrow morning.



www.aws.amazon.com || http://aws.amazon.com/govcloud-us/

From: Google Calendar [mailto:calendar-notification@google.com] On Behalf Of

john.radziszewski@gsa.gov

Sent: Monday, February 25, 2019 7:35 PM

michael.vandewoude@gsa.gov; william.zielinski@gsa.gov; laura.stanton@gsa.gov

Subject: Cloud Discussion (w/ AWS)

All: sorry for late email..room 2240 at GSA 18F location has been booked for this meeting.

Cloud Discussion (w/ AWS)			
When	Tue Feb 26, 201 Y ork	Tue Feb 26, 2019 9am – 11am Eastern Time - New Y ork	
Where	GSA 18F stree r	GSA 18F stree room 2240 (map)	
Who	•	william.zielinski@gsa.gov - organizer	
	•	kathy.atkinson@gsa.gov - creator	
	•	michael.vandewoude@gsa. gov	
	•	(b) (6), (b) (4) amazon.com	
	•	keith nakasone@gsa.gov	
		john radziszewski@gsa.gov	

•	laura.stanton@gsa.gov
•	(b) (6), (b) (4) amazon.com
•	(b) (6), (b) (4) amazon.com
	(b) (b) (d) amazon.com
•	(b) (6), (b) (4) amazon.com

Subject: Accepted: Updated invitation: Amazon Business Discussion @ Thu Nov 29, 2018 9am - 11am (EST) (amazon.com)

Date: Tue, 20 Nov 2018 15:41:06 +0000

From: (b) (6), (b) (4) (b) (4), (b) (6) (amazon.com)

To: "laura.stanton@gsa.gov" <laura.stanton@gsa.gov"

Message-ID: (38fd6dc22fdd40818bd3a720f6b01c41@EX13D10UWB004.ant.amazon.com)

MD5: 6751afe3fd5a6247b16c0352a63ae7db Subject: Re: Amazon Business Date: Fri, 2 Nov 2018 14:23:45 -0400 Laura Stanton - QP < laura.stanton@gsa.gov> From: To: amazon.com Yolanda Sullivan - QP <yolanda.sullivan@gsa.gov>, Keil Todd <keil.todd@gsa.gov> Cc: Message-ID: <CALgG=hsVBjsPKrGovpLBhbgHMnwntZKw+MfJC7ou-fZ9t9uK2Q@mail.gmail.com> 146a329679fbfad11e35df79369b1d0a MD5: It's good to hear from you. We would like to continue our conversations. I have added Yolanda on this note to work with you to find two hours for the discussion. Thanks, Laura Laura J. Stanton Assistant Commissioner GSA | FAS | Office of Enterprise Strategy Management 1800 F Street, NW | Washington, DC 20405 For scheduling assistance, please contact Yolanda Sullivan, 202.357.9560 or yolanda.sullivan@gsa.gov between 6:30am to 3pm. Acquisition Gateway University (October 29 - November 9, 2018) CLP certified acquisition webinars, designed to heip you get the most from the Acquisition Gateway! Register <u>here!</u> Questions? Emaiògateway <u>communications@gsa.gov</u>.

Hi Laura,

We're long overdue in coming in to see your team to provide an update on Amazon Business and some follow on information to our RFI response. If your schedule could support it, I'd appreciate the opportunity to bring in a team and do a more fulsome demonstration of our solution (we have some new improvements), as well as talk through some of the issues that we see with the current legislation. Could you find two or three hours so we could really go deep? I was thinking of the week or Nov. 25th or Dec. 3rd to give both of us time to schedule the necessary participants.

Please let me know your thoughts and some dates and times that would work. It might also be a good idea to have a quick pre-meeting call to align on the meeting topics and demo contents?



Subject: Amazon Business

Date: Fri, 2 Nov 2018 16:40:54 +0000 From: '(b) (6), (b) (4) <(b) (4), (b) (6) amazon.com>

To: "laura.stanton@gsa.gov" <laura.stanton@gsa.gov>

Message-ID: <c1a47a0328d84cf48cfbab0f0cd16ede@EX13D10UWB004.ant.amazon.com>

MD5: 7d062ee52d7042926e5c8f67d5be079d

Hi Laura,

We're long overdue in coming in to see your team to provide an update on Amazon Business and some follow on information to our RFI response. If your schedule could support it, I'd appreciate the opportunity to bring in a team and do a more fulsome demonstration of our solution (we have some new improvements), as well as talk through some of the issues that we see with the current legislation. Could you find two or three hours so we could really go deep? I was thinking of the week or Nov. 25th or Dec. 3rd to give both of us time to schedule the necessary participants.

Please let me know your thoughts and some dates and times that would work. It might also be a good idea to have a quick pre-meeting call to align on the meeting topics and demo contents?

Thanks, Rob.



Subject: RE: Updated invitation with note: Cloud Discussion (w/ AWS) @ Tue Feb 26, 2019 09:00 -

11:00 (EST) (b) (6), (b) (4) amazon.com)

Date: Tue, 26 Feb 2019 20:40:50 +0000 From: '(b) (6), (b) (4) <(b) (6), (b) (4) amazon.com>

To: "william.zielinski@gsa.gov" <william.zielinski@gsa.gov>, "john.radziszewski@gsa.gov"

<john.radziszewski@gsa.gov>, "laura.stanton@gsa.gov" <laura.stanton@gsa.gov>,
"keith.nakasone@gsa.gov" <keith.nakasone@gsa.gov>, "michael.vandewoude@gsa.gov"

<michael.vandewoude@gsa.gov>

Cc: '(b) (6), (b) (4) < (b) (6), (b) (4) amazon.com>, '(b) (6), (b) (4)

<^{(b) (6), (b) (4)}amazon.com>

Message-ID: <20bf126104ab45e185af130a2a7eee8d@EX13D02UEE002.ant.amazon.com>

MD5: 1a0f662a6d2dcac1bfab38d3ca9db5a8

Laura, Bill, Keith, Michael and John,

Thank you for your time this morning to share an update from AWS, help us understand your goals and challenges, and provide feedback from a CSP perspective. I wanted to recap the follow up items we discussed to confirm our takeaways:

- AWS Secret facility clearance holdup update The Information Security representative from DSS has completed his initial assessment and no there are no additional actions for AWS. The package is now under review by DSS HQ. This is all the information we are able to provide at this point.
- 2) Centralized acquisition discussion follow up Keith: if you would like to have a follow up discussion, please let us know if there is a good timeframe for you.
- 3) Cloud Information Center –follow up discussion on roadmap, T&C's, SLA's, etc. John: please let us know when would be a good time to schedule a discussion.

Were there other topics to follow up on?

Thanks again for your time and partnership.



www.aws.amazon.com || http://aws.amazon.com/govcloud-us/

```
----Original Appointment-----
```

From: william.zielinski@gsa.gov [mailto:william.zielinski@gsa.gov]

Sent: Tuesday, February 05, 2019 3:09 PM

 $\textbf{To:} \ william.zielins \underline{ki@gsa.gov;} \ john.radz is zewski@gsa.gov; laura.stanton@gsa.gov; keith.nakasone@gsa.gov; laura.stanton@gsa.gov; laura.stantong.gov; laur$

(b) (6), (b) (4) (b) (6), (b) (

When: Tuesday, February 26, 2019 9:00 AM-11:00 AM (UTC-05:00) Eastern Time (US & Canada).

Where: 4232

This event has been changed with this note:

"Room 4232 has been added."

more details »

Cloud Discussion (w/ AWS)

 When
 Tue Feb 26, 2019 09:00 – 11:00 Eastern

 Time - New York

 Where
 Changed 4232 (map)

 Caœndar
 broll broll amazon.com

wionam.zieon

ski@gsa.gov

- organizer
- kathy.atkins on@gsa.gov - creator
- john.radzisz ewski@gsa.
- àura.stanton @gsa.gov
- keith.nakaso ne@gsa.gov
- ama

- michaeòvan dewoude@g sa.gov

amazon.com)? Yes - Maybe - No more options » Going (Invitation

You are receiving this courtesy email at the account (6) (6), (0) (4) amazon.com because you are an attendee of this event.

To stop receiving future updates for this event, decore this event. Adernatively you can sign up for a Googo account at https://www.googie.com/caiendar/ and control your notification settings for your entire caoendar.

Forwarding this invitation could allow any recipient to modify your RSVP response. Learn More.

<< File: invite.ics >>

Accepted: Updated invitation: Amazon Business Discussion @ Thu Nov 29, 2018 9am -Subject:

11am (EST) (amazon.com)

Date: Tue, 20 Nov 2018 15:04:22 +0000

From: (b) (6), (b) (4) < (amazon.com)

To: (amazon.com)

Message-ID: (8c572e34b3ad45f483ec13009a4f8707@EX13D03UEE001.ant.amazon.com)

MD5: 52d6c37a47150a84e660d85a18d6c219

Subject: Accepted: Updated invitation: Amazon Business Discussion @ Thu Nov 29, 2018 9am - 11am (EST) amazon.com)

Date: Tue, 20 Nov 2018 15:09:38 +0000

From: "(b) (6), (b) (4) < 0.00 amazon.com>

To: "laura.stanton@gsa.gov" <laura.stanton@gsa.gov>

Message-ID: 10f3896af0F0f4a0dab6bad830430330

MD5: 1ef3886af050f4a0deb6bad829430330

Accepted: Invitation: Amazon Business Discussion @ Thu Nov 29, 2018 10am - 12pm (EST) (b) (4), (b) (6) amazon.com)
Fri, 9 Nov 2018 18:37:46 +0000 Subject:

Date:

"Kornacka, Karina" < (b) (4), (b) (6) amazon.com>
"laura.stanton@gsa.gov" < laura.stanton@gsa.gov> From: To:

Message-ID: <914e9e29b3fd4ffeaee1accc67e63c04@EX13D17UWC001.ant.amazon.com>

MD5: e8d52647bdd3431f949b7e9e5d69ab55 Subject: Re: RFI links?

Thu, 31 May 2018 10:47:21 -0400 Date:

Laura Stanton - QP < laura.stanton@gsa.gov> From: To: 1^{(b) (6), (b) (4)} < (b) (6), (b) (4) amazon.com> Message-ID: <CALgG=htaxDxsdG38aaWtC5sH5-YEdi3G8qXpeaVxEqaFnsXF-A@mail.gmail.com>

MD5: b06702a7bd8238f2eeda50f64ff49c2e

Hi

The RFIs have not yet been posted. They will be soon.

Best, Laura

Laura J. Stanton Assistant Commissioner GSA | FAS | Office of Enterprise Strategy Management 1800 F Street, NW | Washington, DC 20405



For scheduling assistance, please contact Yolanda Sullivan, 202.357.9560 or yolanda.sullivan@gsa.gov between 6:30am to 3pm.

On Thu, May 31, 2018 at 10:19 AM, (b) (b) (4) b) (6), (b) (4) amazon.com> wrote:

Hope you're doing well! Excited to see the notice for the next e-commerce public meeting, but wanted to ask a quick question (which may be because I haven't had enough coffee yet) on where the two RFI's are actually posted? Thanks,



Subject: RE: RFI links?

Date: Thu, 31 May 2018 14:54:01 +0000

From: (b) (6), (b) (4) < (b) (6), (b) (4) amazon.com>
To: Laura Stanton - QP < laura.stanton@gsa.gov>

Message-ID: <1b2e2d09f25c4b87ba5f7591caea1149@EX13D18UWA002.ant.amazon.com>

MD5: 37dc1d6988d3ef4f23f2d8eefd6abd52

Got it thanks. Is the idea that the RFI responses will be submitted in advance of the meeting, and then used as fodder for the second part of the panel discussion, or simply that interested parties on those topics can participate and submit written responses later on?

From: Laura Stanton - QP [mailto:laura.stanton@gsa.gov]

Sent: Thursday, May 31, 2018 10:47 AM

To:^{(b) (6), (b) (4)} (b) (4) <(b) (6), (b) (4) amazon.com>

Subject: Re: RFI links?



The RFIs have not yet been posted. They will be soon.

Best,

Laura

Laura J. Stanton

Assistant Commissioner

GSA | FAS | Office of Enterprise Strategy Management

1800 F Street, NW | Washington, DC 20405



For scheduling assistance, please contact Yolanda Sullivan, 202.357.9560 or <u>yolanda.sullivan@gsa.gov</u> between 6:30am to 3pm.

On Thu, May 31, 2018 at 10:19 AM, (b) (c) (b) (4) (b) (4) (amazon.com) wrote:

Hi Laura,

Hope you're doing well! Excited to see the notice for the next e-commerce public meeting, but wanted to ask a quick question (which may be because I haven't had enough coffee yet) on where the two RFI's are actually posted? Thanks,





Subject: Re: RFI links?

Thu, 31 May 2018 12:54:41 -0400 Date:

Laura Stanton - QP < laura.stanton@gsa.gov> From: To:

"(b) (6), (b) (4) (b) (6), (b) (4) amazon.com>
<CALgG=hsMcgs4m2CjO8uhNLPmTRE-m0rQYfG84X-qwL+o5tBB7Q@mail.gmail.com> Message-ID:

9e9d0194e7408ab18f37a0df162f5d7b MD5:

The latter. We had never intended for the RFIs to be closed by the industry day.

Thanks, Laura

Laura J. Stanton **Assistant Commissioner** GSA | FAS | Office of Enterprise Strategy Management 1800 F Street, NW | Washington, DC 20405



For scheduling assistance, please contact Yolanda Sullivan, 202.357.9560 or yolanda.sullivan@gsa.gov between 6:30am to 3pm.

(b) (4) <(b) (6), (b) (4) amazon.com wrote: On Thu, May 31, 2018 at 10:54 AM,

Got it thanks. Is the idea that the RH responses will be submitted in advance of the meeting, and then used as fodder for the second part of the panel discussion, or simply that interested parties on those topics can participate and submit written responses later on?

From: Laura Stanton - QP [mailto: laura.stanton@gsa.gov]

Sent: Thursday, May 31, 2018 10:47 AM

amazon.com>

Subject: Re: RFI links?

The RFIs have not yet been posted. They will be soon.

Best,

Laura

Laura J. Stanton

Assistant Commissioner

GSA | FAS | Office of Enterprise Strategy Management

1800 F Street, NW | Washington, DC 20405



For scheduling assistance, please contact Yolanda Sullivan, 202.357.9560 or yolanda.sullivan@gsa.gov between 6:30am to 3pm.

On Thu, May 31, 2018 at 10:19 AM, (b) (6), (b) (4) (b) (4) (c) (6), (b) (6), (b) (4) (amazon.com wrote:

Hi Laura,

Hope you're doing well! Excited to see the notice for the next e-commerce public meeting, but wanted to ask a quick question (which may be because I haven't had enough coffee yet) on where the two RFI's are actually posted? Thanks,



Subject: April 18th meeting?

Date: Fri, 6 Apr 2018 21:31:57 +0000

From: "(b)(6), (b)(4) < (b)(6), (b)(4) amazon.com>
To: "laura.stanton@gsa.gov" < laura.stanton@gsa.gov>

Message-ID: <79f2312b43c7405f8145b41a4ebe08db@EX13D18UWA002.ant.amazon.com>

MD5: 599fabc5611825d2e38c1e20d9545cca

Hi Laura,

Thanks for chatting last week. I wanted to get back in touch and see if you and the team would be interested in getting together again for some additional discussion on 846 and Amazon Business, perhaps on Wendesday 4/18 this month? and Rob will be back in DC, so hopefully the timing works. Let me know what you think. Thanks,



(b) (6), (b) (4) Public Policy | Amazon
(b) (6), (b) (4) amazon.com | (b) (6), (b) (4)

Subject: Re: time for a quick call?

Date: Fri, 30 Mar 2018 14:42:26 -0400

Laura Stanton - QP < laura.stanton@gsa.gov> From:

efaf22f988589c27800ca71f47f65e09 MD5:

I'm available this afternoon, if you want to have a quick call.

Thanks, Laura

Laura J. Stanton Assistant Commissioner GSA | FAS | Office of Enterprise Strategy Management 1800 F Street, NW | Washington, DC 20405



On Fri, Mar 30, 2018 at 10:14 AM, b) (6), (b) (4) amazon.com > wrote:

It was nice to chat with you at ACT-IAC the other day. I wanted to see if you have a few minutes to talk by phone on a few additional questions? I've been on a few industry calls recently, and am hearing some different interpretations, so wanted to check back in with you. Let me know if there is a good time to catch you. Thanks,



Subject: Re: Follow-Up

Wed, 14 Feb 2018 17:21:24 -0500 Date:

From: Laura Stanton - QP < laura.stanton@gsa.gov>
To: '(b) (6), (b) (4) < (b) (6), (b) (4) amazon.com>
Message-ID: <CALgG=hvVKNd3tD3mvF0jWSR8YJ7ER1E1xhPJaDGqHAdtr5rh4w@mail.gmail.com>

aaf5a51f3e1028844f74c39941e89db0 MD5:



Thanks for sharing. And I appreciate the information that you've shared on the study. I'll need to see about the possibility of sharing our internal study with you.

Have a good evening.

Laura

Laura J. Stanton Assistant Commissioner GSA | FAS | Office of Enterprise Strategy Management 1800 F Street, NW | Washington, DC 20405



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Register here. Questions? Emaiògateway communications@gsa.gov.

On Tue, Feb 13, 2018 at 1:40 PM, (b) (6), (b) (4) <(b) (6), (b) (4) amazon.com > wrote:

Hi Laura, here's a link to our selling on Amazon – you'll see a link to our fee structure.

<u>SellOnAmazonBusiness</u>

As an aside, we've been digging into the Naval Postgraduate pricing comparison and the methodology is a bit misleading. When we compare the pricing of their 60 products – low price to low price (versus their approach of using average lowest price) and without brand specificity, the results on pricing flip, and AB is lower the majority of time. That's also not accounting for minimum order requirements on GSA Advantage. Would be curious to see GSA's price comparison that you referenced. Let me know if you're willing to share.

Thanks, and let me know if you need anything else at this time.



Subject: Re: We're here

Date: Wed, 31 Jan 2018 17:58:17 +0000

From: "(b) (6), (b) (4) (b) (6), (b) (4) amazon.com>
To: "laura.stanton@gsa.gov" <laura.stanton@gsa.gov>

Message-ID: <10B71D57-D2B4-4BA3-8136-23713270CDC5@amazon.com>

MD5: dbb37859a799cef1a6c0d8a6af4f21c0

NVM, Dave grabbed us and we're heading up.

> On Jan 31, 2018, at 12:55 PM, (b) (6), (b) (4) (b) (6), (b) (4) amazon.com> wrote:

- > Hi Laura,
- > We're down in the lobby and ready for an escort! Thanks,
- > ^{(b) (6), (b) (4)}

Subject: Re: Tomorrow Date: Tue, 30 Jan 2018 18:06:43 -0500 From: Laura Stanton - QP < laura.stanton@gsa.gov>
To: '(b) (6), (b) (4) < (b) (6), (b) (4) amazon.com>

Message-ID: <CALgG=hsnz9DevAU-sPitD6-+BNgugXTK4uSrcMGCfyQBQfK4Aw@mail.gmail.com> ca6bd4b6de39a7028f75b4909333649c MD5: We're looking forward to the conversation as well. Yes, you will be able to access the GSA Guest Wireless network. See you tomorrow. Laura Laura J. Stanton **Assistant Commissioner** GSA | FAS | Office of Enterprise Strategy Management 1800 F Street, NW | Washington, DC 20405 (b) (6)

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Register <u>here</u>. Questions? Emaiògateway <u>communications@gsa.gov</u>.

On Tue, Jan 30, 2018 at 6:03 PM, (b) (6), (b) (4) amazon.com wrote:

Hi Laura, looking forward to seeing you tomorrow. We are going to pull up AB and walk you through the site for you and others to ask questions tomorrow - including how we set up accounts. I assume we can access the Internet? Thanks,

Sent from my iPhone

Subject: Accepted: Invitation: Amazon Business Discussion @ Thu Nov 29, 2018 10am - 12pm

(EST) amazon.com)

Date: Fri, 9 Nov 2018 18:35:37 +0000

From: "(b) (6), (b) (4) < amazon.com>

To: "laura.stanton@gsa.gov" laura.stanton@gsa.gov>

Message-ID: 85be9bbbffb541faa15276941fb7ef34@EX13D03UEE001.ant.amazon.com>

MD5: 96785e342277a96045c68bfcb4a1f501 Subject: Accepted: Invitation: Amazon Business Discussion @ Thu Nov 29, 2018 10am - 12pm

Date:

MD5: 19e59c829d4ced0e32c8f0d92a0e87b0 Subject:

Date:

Accepted: Invitation: 846 and Amazon Business @ Fri Apr 20, 2018 2:30pm - 3:30pm (EDT) (b) (6), (b) (4) amazon.com)

Wed, 11 Apr 2018 17:24:36 +0000

"(b) (6), (b) (4) (b) (6), (b) (4) amazon.com>
"laura.stanton@gsa.gov" <|aura.stanton@gsa.gov> From: To:

Message-ID: <080D8D2E-1920-49D4-B3ED-9A15A9D02BDA@amazon.com>

MD5: 6dc554d27a37aff282e55ae37262ab15
 Subject:
 Accepted: Invitation: 846 and Amazon Business @ Fri Apr 20, 2018 2:30pm - 3:30pm (EDT) (b) (6), (b) (4) amazon.com)

 Date:
 Wed, 11 Apr 2018 16:01:13 +0000

 From:
 "(b) (6), (b) (4) amazon.com>

 To:
 "laura.stanton@gsa.gov" <laura.stanton@gsa.gov>

 Message-ID:
 doi.org/10.1087/journal.com

MD5: c73449e2a40d5fb95d1ec0e74e4be8bc Subject: Updated invitation with note: Cloud Discussion (w/ AWS) @ Tue Feb 26, 2019 9am -

11am (EST) (laura.stanton@gsa.gov)

Date: Tue, 26 Feb 2019 00:58:51 +0000

Kathy Atkinson - QT1 <kathy.atkinson@gsa.gov> From:

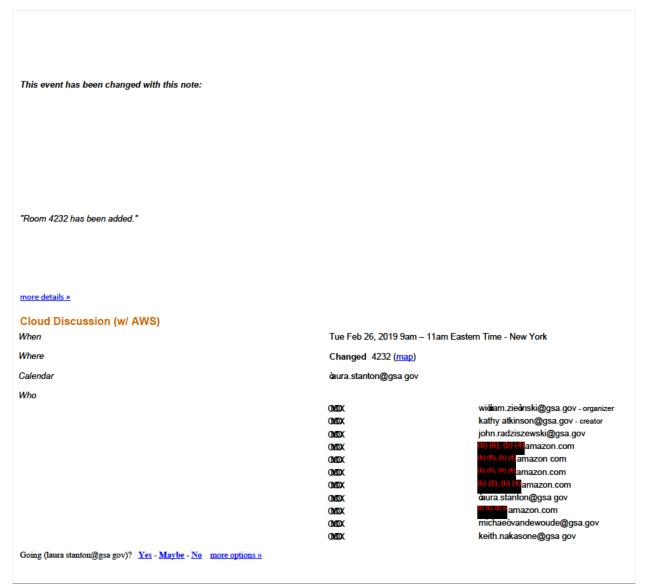
To:

laura.stanton@gsa.gov, john.radziszewski@gsa.gov, william.zielinski@gsa.gov, (b) (6), (b) (4) amazon.com, (c) amazon.com, michael.vandewoude@gsa.gov <000000000000000087f4c00582c18fdf@google.com>

Message-ID:

635de8d3127132191b6afceb79b1de65

Attachments: invite.ics



Invitation from Googèe Cacendar

You are receiving this email at the account laura.stanton@gsa.gov because you are subscribed for updated invitations on calendar laura.stanton@gsa.gov.

To stop receiving these emails, please log in to https://www.google.com/calendar/ and change your notification settings for this calendar.

Forwarding this invitation could allow any recipient to modify your RSVP response. Learn More.

Subject: Accepted: Invitation: 846 and Amazon Business @ Fri Apr 20, 2018 2:30pm - 3:30pm

MD5: 2defd07e20e8da4c0c3538d9e72aff32

Accepted: Updated invitation: 846 and Amazon Business @ Fri Apr 20, 2018 2:30pm - 3:30pm (EDT) (b) (6), (b) (4) amazon.com)

Fri, 20 Apr 2018 16:11:31 +0000

(b) (6), (b) (4) < (b) (6), (b) (4) amazon.com>

"laura.stanton@gsa.gov" < laura.stanton@gsa.gov> Subject:

Date:

From:

To:

Message-ID: <daeab2467c854973ae8806c6ffe22b84@EX13D02UWC004.ant.amazon.com>

MD5: bc604fc36c332b4fcd5be7c1830d680f

Accepted: Updated invitation: Amazon Business Discussion @ Thu Nov 29, 2018 9am - 11am (EST) amazon.com)

Mon, 26 Nov 2018 14:35:33 +0000

(b) (6), (b) (4) " < (5) (4), (5) (6) amazon.com>
"laura.stanton@gsa.gov" < laura.stanton@gsa.gov> Subject:

Date:

From:

To:

Message-ID: <3703815ec7844cc3ae65c4c3fe3f5fcc@EX13D14UWC003.ant.amazon.com>

MD5: eecf4b24deeae5aa06c67678d9debfc8